Speaking on the phone

When you speak on the phone you cannot see the other person's eyes, mouth and body movements. Create a close-to-real situation by trying this:

→Put your chairs <u>back to back</u> and practice speaking on the phone. You will only hear the other person's voice which will approximate a telephone situation.



Some useful telephone conversation prompts:

Introducing yourself:

- a) This is Peter
- b) Peter speaking

Asking who is on the telephone:

- a) Excuse me, who is this?
- b) Can I ask who is calling, please?

Here are some phrases which you can use to ask people to repeat:

- a) I'm afraid I can't hear you very well, could you **speak up** please?
- b) Would you mind repeating that?
- c) Could I read that back to you?
- d) Let me repeat that to double-check.
- e) Can you speak a little slower, please. My English isn't very strong

When you need more time before you make a decision:

- a) I will talk it over with my ...tonight and then let you know tomorrow
- b) I can't make up my mind right away; I'll need to **think it over**.
- c) Can I **call you up** later/tomorrow morning? /Can you **call me back** again tomorrow morning?

End your conversation:

- a) Thanks for calling! Bye for now!
- b) I'll talk to you again soon. Bye!
- c) Well, I guess I better get going. Talk to you soon.

Extra work: Write a telephone conversation between a customer and a salesperson, using words from the examples above.